

12 Wisdom Tips for Growth to Help You in Dealing With People.

- 1. Do not trust your first reaction: Our first instinct is to be defensive. Be careful, keep calm and watch out for your first reaction to situations around you. You may be at your worst and not your best.
- 2. Control your temper: Remember you can measure the size of a person by what makes him/her angry.
- 3. Always listen first: Build bridges of understanding rather than discord. Give the other person a chance to talk. Do not interrupt or try to prove a point.
- 4. Disagree to agree: Always create a common ground for agreement. If you're going to prove anything, don't let anybody know it. Do it wisely and subtly, that no one will feel that you're doing it, let alone doing it to him or her. Be wise.
- 5. Honesty:- If you're wrong, admit it, there's no shame in that. No man is an island, and nobody knows it all. Have the courage to admit wrongdoing. Everyone has made a mistake at some point in their lives. You're able to solve problems quicker this way.
- 6. Think before you speak:- what you're about to say, is it kind? Is it edifying? Could you be wrong? Will your words ease the problem or ignite it? Will your words heal or drive people away? Will your words bring you opportunities? Will your words bring peace to someone? Ponder on these questions.
- 7. Don't forget the 3 most important words (please) (I'm sorry) (Thank you):- It brings you friends, and turn even enemies into friends.
- 8. Be Kind:- You can disarm any opposition by being kind. Kindness opens locked doors and sits you with royalty.
- 9. Opinions are a dime a dozen, but show respect to other people's opinions. You don't have to take it, if your gut feeling says no.
- 10. Never prove to be right:- You may actually be wrong. Start with saying, 'I may be wrong.' You'll never get into trouble by admitting that. Do not make a big blunder by telling people directly they're wrong, it breeds contempt.
- 11. Respect is reciprocal:- Showing respect, diplomacy and courtesy are always a winner when dealing with people. If you show respect to your fellow human, you'll sure to get respect back.
- 12. Always ask questions:- Never under estimate the value of question. A closed mouth is a closed destiny. If you don't ask, you don't get. Ask questions in a friendly, cooperative manner, not condescendingly.